



Kapsch TrafficCom

Kapsch TrafficCom South Africa. Year 2026

Version 1

Introduction to Kapsch TrafficCom



Vision

Challenging the limits of mobility for a healthy world without congestion.



Stock Exchange

Headquartered in Vienna, has subsidiaries and branches in more than 25 countries and is listed in the Prime Market segment of the Vienna Stock Exchange.



Mission

Creating innovative transportation solutions for sustainable mobility to enable users to arrive at their destination conveniently, on time, safely, efficiently and with minimal environmental impact.



Projects

Successful projects implemented in more than 50 countries.

Africa Leadership Team



Ayanda Mohlala

Chief Executive Officer



Maritza Posthumus

Human Resource Executive



Josua Taljaard

*IT Executive and
Regional Head of Global
Services - IT Services
Delivery*



Sonja Hood

*Operations
Executive*



Mpho Makgalemele

*Business Development
Executive*



Melani le Roux Knoetze

*Solutions & Business Consulting
Executive -
Commercial Legal Specialist*

About Kapsch TrafficCom South Africa

Inspiring people, working together and achieving growth.

Kapsch TrafficCom has been in existence for more than 130 years and has operated in Africa since 2009 through its subsidiary **Kapsch TrafficCom South Africa (Pty) Ltd**. Kapsch TrafficCom is a globally renowned provider of transport solutions for sustainable mobility with successful projects in more than 50 countries.

Kapsch TrafficCom South Africa (Pty) Ltd is a **Level 1 BBBEE Technology** accredited Entity.

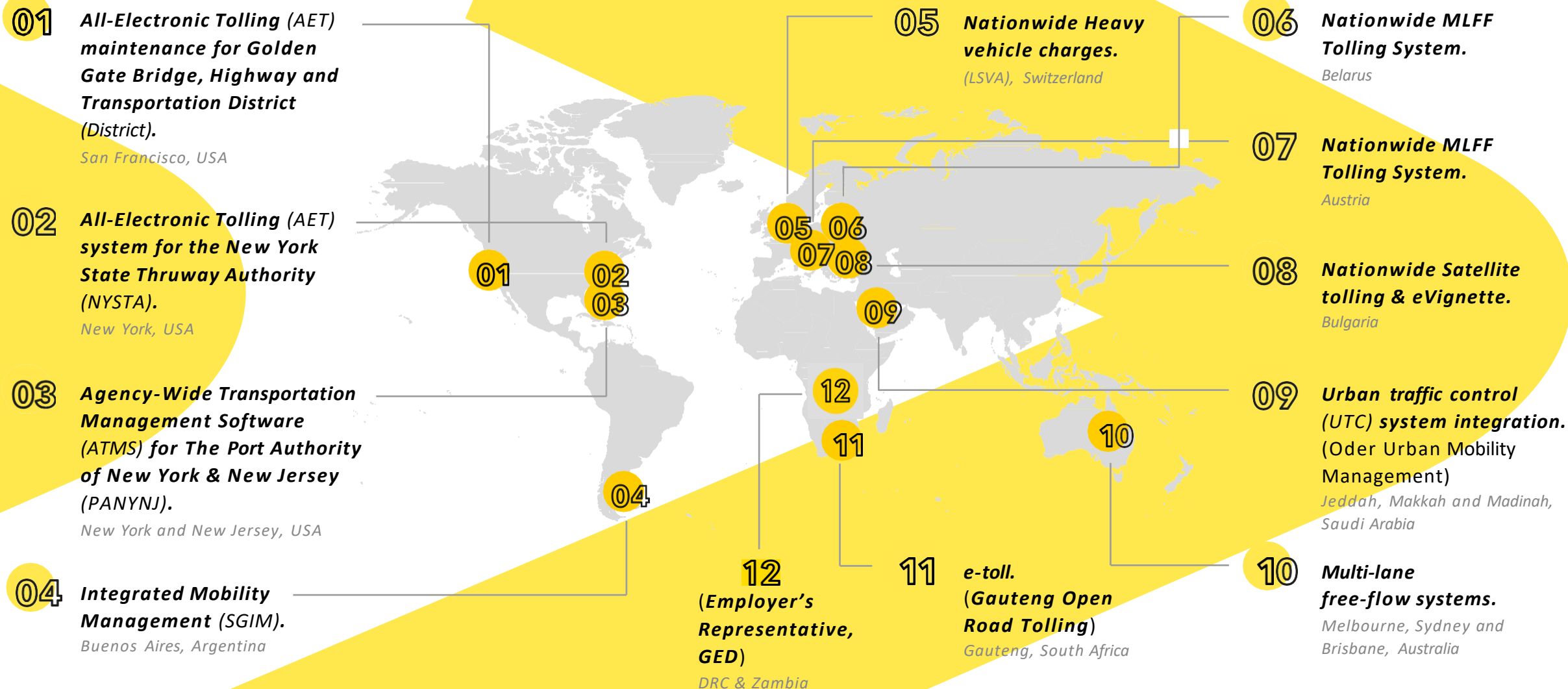
Our innovative solutions spans across different fields of Tolling Services, Traffic management, Information and Communication Technology and demand management which contribute to a healthy world without congestion.

It is important to note that there are **various CORE functions** that are scoped and deployed within Tolling Services and Traffic Management solutions which includes but not limited to:

- Setting up of Transaction or Central Clearing House.
- Public Website and Mobile Application
- Project Feasibility Study and Planning
- Performance and Remote Monitoring
- Business Intelligence
- Disaster Recovery or Failover Procedure



Global Footprint & Experience



Our Portfolio Overview



**Concession Management
Services**



**Information &
Communication Technology**



**Tolling and Traffic
Management
Solutions**



Consulting Services



Sectors We Support

We provide advisory and support services across the following key sectors:

Tolling, Transport, Logistics and ICT

This includes projects and concessions related to **Toll Roads**, **Logistics** and associated **Smart Transport Systems**.

Additional Sectors

We also support other **Sectors** upon request, subject to **client requirements** and project-specific considerations.



Concession Management

- > We provide **consulting** and **concession management solutions** that covers the implementation and management of concessions from cradle to grave
- > Our consulting and management team has more than **200 years** combined experience and have domain expertise in the following infrastructure sectors:
 - **Transport**
 - **Information and Communications Technology**
 - **Integrated Infrastructure Projects**
- > We combine our global insights and experience with local capabilities and partnerships to provide Africa with bespoke solutions.



How We Deliver (Methodology & Tooling)



Assess & Mobilise

We undertake a rapid mobilisation to establish full situational awareness and transition governance. Key activities include:

- Rapid review of PPP or Concession agreement clauses, obligations, and exit provisions.
- Risk heat mapping across legal, operational, labour, financial, ICT, and asset domains
- Establishment of the Transition PMO with clear governance, escalation paths, and reporting cadence
- Stakeholder identification and analysis (grantor, operator, unions, regulators, OEMs, service providers)

Stabilise & Prepare

This phase focuses on building operational readiness while maintaining service continuity. Key activities include:

- Development of detailed handover and takeover protocols across all functions.
- Negotiation and finalisation of union and labour compacts.
- Design and activation of staffing pipelines, including recruitment, vetting, and succession planning
- Training needs analysis and rollout of critical operational, safety, and compliance training.



Close-Out & Optimise

Following successful stabilisation, we formalise acceptance and embed long-term performance management. Key activities include:

- Compilation and approval of final asset and data acceptance packs.
- Lessons-learned workshops and formal close-out reporting.
- Performance baselining to support steady-state operations.
- Handover from Transition PMO to business-as-usual governance structures.



Key Playbooks & Artefacts

Our methodology is underpinned by a comprehensive and auditable suite of transition artefacts, including but not limited to:

- Integrated Master Schedule.
- Risk & Contingency Register.
- Handover Protocol Pack.
- Data Migration Plan.
- Evidence and Compliance Logs.



Comprehensive Concession Management Services

Our service offering for each segment is not stagnant, as we provide bespoke services to align with the client's requirements. The principle we apply in executing our services is that of the highest quality with highly experienced Key Resources for each key area that will engage with clients and ensure world class delivery of Services.

Project Feasibility and Planning

This is one of the critical stages of any project to ensure successful project execution. We do an in-depth feasibility study and key activities includes analysis traffic volumes, financial models, risks assessments and develop mitigation strategies. We define project scope, main objectives, and timelines to ensure structure approach is adopted.

During this phase we actively engage with the relevant stakeholders (Government, Investors, etc) to gather the necessary and critical information alignment with Project goals. Once confident with information gathered, a detailed Project Plan is devised with timelines to lay the foundation of the development of the Project. This will guide the execution phase.

Stakeholder Engagement and Communication

Kapsch TrafficCom South Africa has a robust Stakeholder Engagement and Communication Framework which is crucial in the overall success of a Concession and other projects. The core advantage we can bring to a concession in this regard is proactive communication based on our experience. Knowing what is important to the various stakeholders through experience and local inputs, combined with the long-term view we bring to concession management, ensures that we optimize stakeholder engagements.

We provide clear, frequent updates to maintain stakeholder support which encourages faster resolution. Our Framework is in line with the POPIA Act and FIDIC Clauses which outlines the industry standards. Our Framework Engagement also ensures effective communication between all relevant stakeholders and fosters collaboration.

Comprehensive Concession Management Services

Performance Monitoring and Reporting

Effective concession management relies on measuring the right performance indicators, in the right way and at the right time. Kapsch TrafficCom South Africa applies a pragmatic and disciplined approach to performance monitoring and reporting, ensuring that Clients are provided with accurate, timely, and decision-ready information to support informed operational, commercial, and strategic decision

Our expertise in dealing with large volumes of data on the GORT (Gauteng Open Road Tolling) Project on behalf of SANRAL and producing near real-time operational reports, gives us a strong management platform.



As we grow our market footprint and implement our concession management services at more concessions, we use the data collected to create more efficiencies in our portfolio. The digital foundation on which we will build our performance management solution gives us the ability to engage with key stakeholders like the Government Entities and Investors, with up to date and accurate information.



The performance monitoring systems we implement tracks progress and identify issues. We leverage the workflow automation part of the solution and the extensive dashboarding capabilities of the product.

Comprehensive Concession Management Services

Performance Monitoring and Reporting **Key activities typically covered include but not limited to**

Developing, reviewing or reviewing realistic and relevant key performance indicators (KPIs) to assess the project's success and identify areas for improvement .

We also leverage from our Global engagements and experience with various concessionaires to ensure optimal management.

Internal performance reviews to identify areas for improvement and implement corrective actions is an inherent part of our management model and we drive continuous improvement.

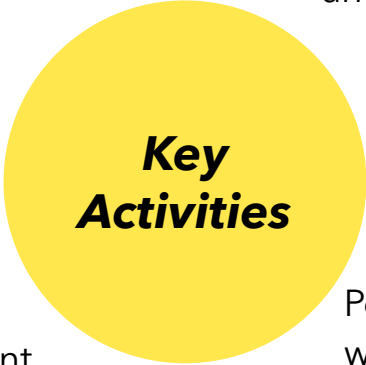
We use performance data to identify optimal asset management practices proactively and will ensure that we deliver on key improvement imperatives.

The performance monitoring systems we implement tracks progress and identify as we operate on multitude of systems that are suitable to integration to customer's needs.

Leverages the workflow automation as part of the solution and the extensive dashboarding capabilities of the product.

Performance management can sometimes be used in the wrong way and then create a punitive culture, both internally to the concession and towards external stakeholders.

When used correctly it drives a high performance and continuously improves a culture that delivers long term sustainable success.



Key Activities

Comprehensive Concession Management Services

Financing and Investment key activities

We build extensive expertise in the development of comprehensive financial models to ensure the project's financial viability and sustainability over the long term.

One of the unique value propositions is, we build into our offering local industry knowledge again over the years and the combined subject matter expertise we have, to finetune concessions' financial models to maximize probability of success and returns for investors.



Our experts will support our clients in negotiating and finalizing financing agreements with investors and financial institutions.

Our extensive experience with concession agreements, deep insight into all engineering aspects related to concession, our extensive operation experience, the tactical legal/PPP knowledge we have, and our niche combines these insights with financing and financial management of the projects to establish data driven funding.



We build benchmarks for all key financial metrics such as the debt service coverage ratio and internal rate of return (IRR) to assess the project's financial health.

We also build a data base of cost related benchmarks from the projects we assess so that we can advise clients on optimization and adaption to local conditions.



One of the key services we provide during the operations of the concession is the monitoring and managing of the project's financial performance to ensure it stays on track.

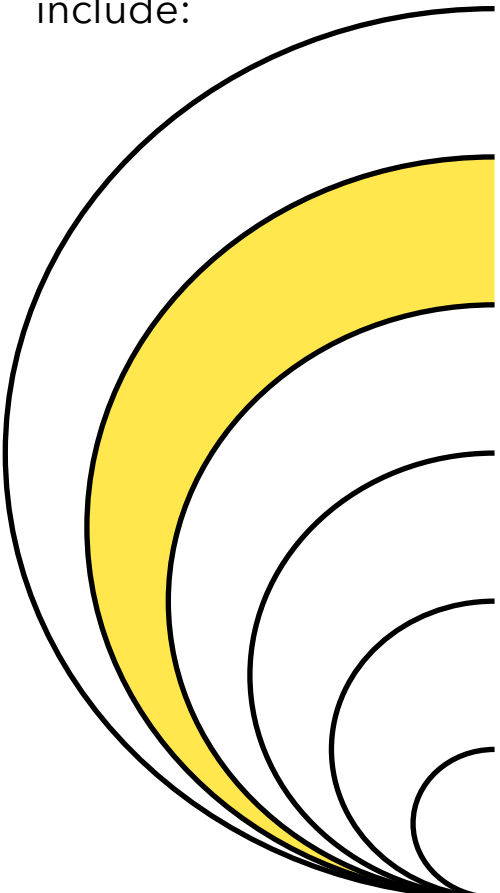
We typically use benchmarks to guide our approach, but we augment that with a comprehensive business intelligence offering that support our efforts to optimize operations and performance.



Comprehensive Concession Management Services

Regulatory Compliance and Risk Management

Compliance is a very critical aspect of managing a concession and hence as part of our Concession Management Service we offer a comprehensive approach to ensuring that the concession complies with all relevant Laws, Regulations and Industry Standards. Based on our collective experience we will implement a fully digital Governance Risk and Compliance (GRC) solution to enable streamlined compliance and support the overall concession management model. Key activities we cover include:

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- > Our approach is to identify and assess potential risks associated with the project, including financial, operational, regulatory and legal risks on an ongoing basis. A key component of how we approach compliance is to integrate it into the normal business processes so that it is ingrained in everything we do.
 - > Our approach to risk management is to ensure we keep risks real (i.e. not just list risk for the sake of listing them), and to ensure we evaluate the environment on a continuous and proactive basis.
 - > We continually engage with regulatory authorities to address any compliance issues or concerns and take a proactive approach towards regulations as a respected industry player in the markets we operate. As a respected market player, we strive to participate in industry forums, which influence policy and regulations.
 - > Based on the experience and lessons learned on the Gauteng Open Road Tolling (**GORT**), KASOMENO-MWENDE TOLL ROAD PROJECT (**KMTR**), **Bombela Concession Company** and global projects, we execute the optimal level of internal controls and audits to ensure ongoing compliance and risk management.

Comprehensive Concession Management Services

Contract and Project Management

Concession Project agreements often follow the Civil Engineering contract pre-established by the particular civil built environment. These agreements are usually standard agreements such as FIDIC, NEC and GCC, which are highly administrative and often burdensome to effectively manage with the contractual time frames. This often leads to unnecessary risks in the form of being time-barred on actions, losing claims and incurring penalties for not being able to deliver on the program within the pre-defined timelines.

Kapsch TrafficCom South Africa has effective contract and project management skills which are key not only for successful concession management, but also in securing funding in showing the Project and Contract are effectively managed and delivered.

Key activities include:

01



Evaluate the contractual framework and develop an appropriate Contract and Project Management Framework. It is important to find the balance between managing the contract and managing the project, and in both instances, the focus is prioritized on the value delivered to the client and the ultimate end user.

02



Providing guidance and assisting with stakeholder communication and engagement to ensure good relationship is maintained, delivering real value, without compromising contractual rights or creating undue delivery risks.

03

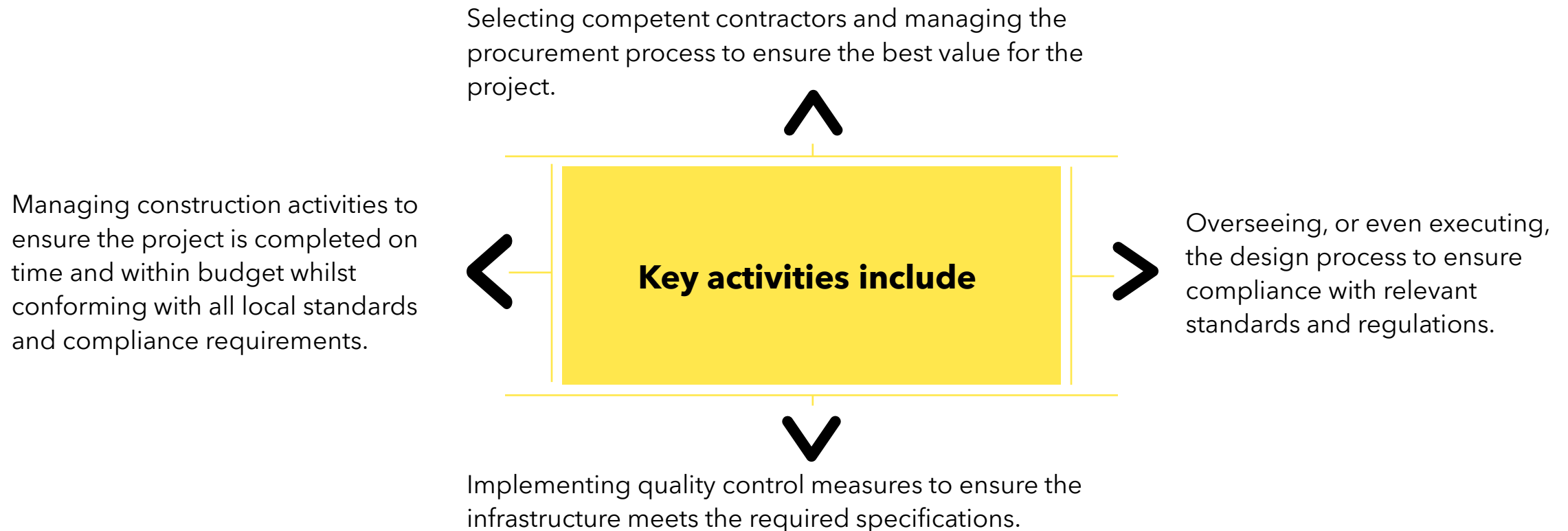


Being a trusted Advisor in preparing for and entering a new contractual environment by properly assessing the contractual framework and ensuring that the contractual golden thread is built into the full concession management framework to ensure overall successful delivery of all aspects.

Comprehensive Concession Management Services

Design and Construction Management

With the expertise and experience included in this service offering, we can effectively support clients through the design and construction phases of concession-related infrastructure. While the initial focus is on road and tolling infrastructure, the offering will also extend to other infrastructure classes, supported by the necessary subject-matter experts.

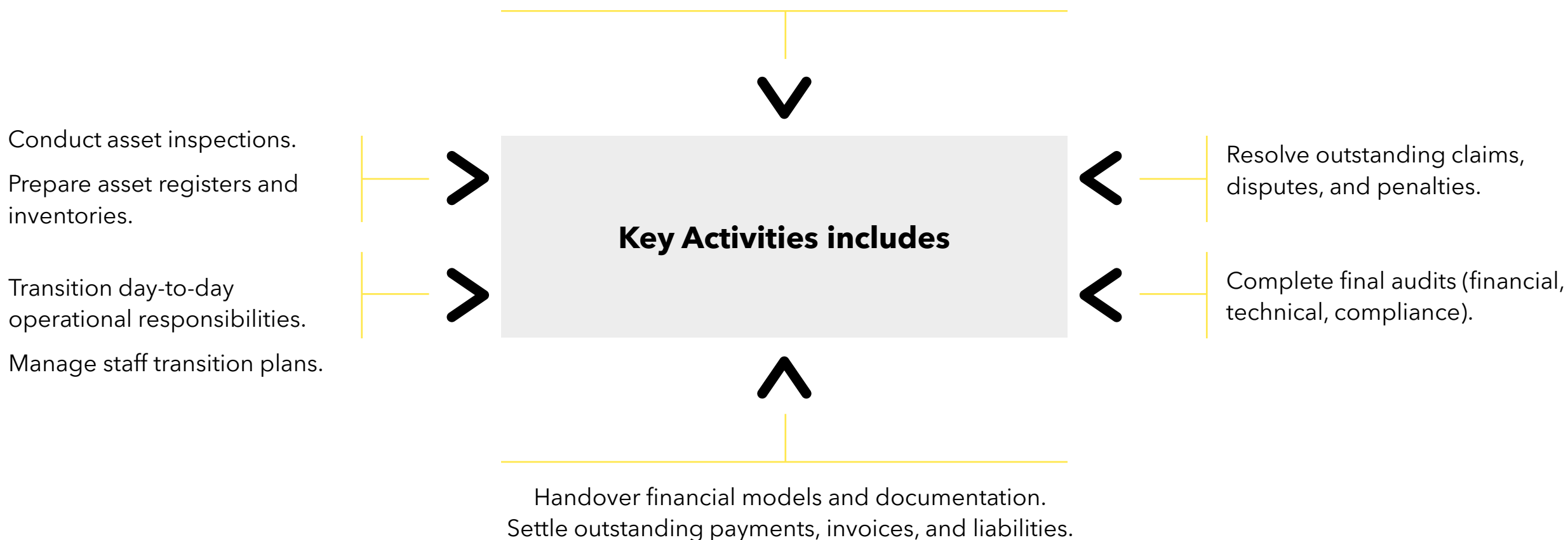


Comprehensive Concession Management Services

Close Out and Handover

Kapsch TrafficCom South Africa will deliver a well-timed and formally structured close-out of concession management activities, ensuring a seamless handover of responsibilities, systems, and institutional knowledge to the incoming owner or management team.

Develop and approve a comprehensive handover plan and timeline.
Identify key stakeholders and communication channels.



Consulting Services

Regulatory Compliance and Risk Management

Kapsch TrafficCom South Africa executes regulatory compliance and risk management by first identifying all relevant laws, regulations, and potential risks that affect its operations, then developing clear internal policies and procedures to address them. It trains employees to understand these requirements, implements controls such as approvals and monitoring systems to prevent violations or losses, and regularly audits its processes to detect any gaps or emerging risks



Transition PMO & Programme Governance

End-to-end governance, integrated master schedules, readiness gates, RAID management, and Day-1 / First-90-Day operational runbooks aligned to client oversight structures.



Comprehensive Risk Assessment & Contingency Planning.

Identification and active management of critical risks, especially business interruption, including sabotage, ICT failures, staffing instability and supply chain gaps, supported by tested contingency strategies (surge staffing, emergency teams, alternative processes).



Change Management & Readiness Assurance

Structured 90-day familiarisation planning, process walk-throughs, operational drills, SOP verification and formal go/no-go readiness reviews.



Consulting Services

Financing and Investment

Financing and investment for concession-based infrastructure projects is a highly specialized field in Africa, it is often the single most critical barrier to project success. Many otherwise viable concessions fail to progress due to weak investment cases, poorly structured financial models, or investor risk perceptions that are not adequately addressed during project development. Our intent is to develop deep internal competence in concession financing not to operate as transaction advisors, but to strengthen our role as trusted advisors and industry specialists.

By understanding the financing ecosystem, investor expectations, project bankability criteria, and risk allocation frameworks, we are better positioned to:

- Build compelling, investment-ready project cases
- Anticipate and address the tough questions that typically hamper project development and implementation
- Guide clients in developing well-structured and fundable concessions
- Engage more effectively with financiers, DFIs, and private investors
- Support negotiations, feasibility assessments, and early-stage structuring
- Ultimately, improve the likelihood of project success across the continent

We develop competencies that enables you to bridge the gap between technical project design and financial viability, thereby raising the standard and success rate of the concession projects.

Consulting Services

Financing and Investment

Kapsch TrafficCom South Africa (Pty) Ltd is a trusted specialist in PPP (Public Private Partnership advisory) and transition execution, supporting both public authorities and private concessionaires through the full lifecycle of concession maturity and end-of-term handover.

We enable our clients to plan, govern and deliver complex transitions that safeguard service continuity, public safety, data integrity, operational resilience and asset preservation.



Our multidisciplinary team combines expertise in transition programme management, PPP (Public Private Partnership advisory) legal frameworks, security and facilities operations, HR and labour relations, ICT architecture, and public sector finance.

This capability is grounded in a deep understanding of South African legislation, National Treasury processes, and the operational realities of high risk and mission critical environments.



Our experts will support our clients in negotiating and finalizing financing agreements with investors and financial institutions.

Our extensive experience with concession agreements, deep insight into all engineering aspects related to concession, our extensive operation experience, the tactical legal/PPP knowledge we have, and our niche will be to combine these insights with financing and financial management of the projects to establish data driven funding.

Consulting Services

Financing and Investment

Finance, Costing & Supply Chain

Provides integrated financial modelling, costing, procurement, and supply chain support to ensure affordability, compliance, and continuity of services throughout programme transition and operations.



Financial Modelling & MTEF Integration

Development of bottom up operating cost models, benchmarking against PPP expenditure, and support for MTEF (Medium-Term Expenditure Framework) reprioritisation and Treasury engagement (as required).

Procurement & Supply Chain Integration

Consolidation of subcontractors and service catalogues, assessment of cession requirements, support with Single Source Approvals, and continuity assurance for critical utilities, spares and operational supplies.



Consulting Services

Close Out and Handover

Our Contract Close-Out & Handover Advisory service supports clients in the structured, compliant, and risk-managed conclusion of projects and commercial agreements, ensuring a seamless transition from delivery to operations. We provide independent advisory services to ensure that all contractual, financial, technical, operational, and governance obligations are fully satisfied prior to final acceptance and handover



PPP End-of-Term Interpretation & Protocols

Expert interpretation of concession obligations, development of cooperation protocols, and creation of structured handover instruments covering data, assets, documentation and system access.

Compliance & Penalties Enforcement

Maintenance of obligation registers, certification processes, penalty logs, cure-action tracking and legal liaison to support defensible close-out.



Consulting Services

Close Out and Handover

Human Resource transition planning, workforce design, union engagement, and training support to ensure compliant people transitions and operational readiness.



HR Transition Planning & Workforce Design

Development of target operating models including 24/7 environments, staffing strategies and phased recruitment or transfer plans without compromising service levels at related facilities.



Labour Relations & Union Engagement

Structured engagement with unions through established steering forums, ensuring transparent communication, dispute avoidance and adherence to transition undertakings.



Training & Competency Uplift

Competency mapping, transfer of employee files under defined protocols, training programmes and formal readiness certification in line with concession transfer requirements

Comprehensive Concession Management Services

Close Out and Handover

We deliver structured, risk-managed ICT and data governance solutions to ensure seamless operational transitions, regulatory compliance, and long-term information security.



ICT Cutover & Infrastructure Readiness

Inventorying and configuring all systems, networks and hardware for immediate deployment at handover, including rollback plans and support. We ensure all ICT environments are fully prepared for immediate handover and operational continuity.



Data Migration & Retention Assurance

Our data migration approach protects the integrity, availability, and ownership of your information throughout the transition. We ensure complete planning and execution of data migration processes, completeness and integrity checks, and governance structures to ensure no retention of data by outgoing operators.



Information Security & Privacy Compliance

We embed security and privacy into every layer of your ICT and data environment. We ensure implementation of POPIA aligned controls, access management, audit logging and privacy by design principles.

Consulting Services

Close Out and Handover

Asset Verification & Handover Management

We do end-to-end management of asset verification and handover processes to ensure operational readiness and compliance.

This includes the coordination and completion of dilapidation surveys, validation of as-built drawings, development and verification of asset registers, and documentation of equipment lifecycle histories.

We also ensure all statutory licences and permits are in place and validated.

Operations & Maintenance Transition

Design, mobilisation, and implementation of fit-for-purpose insourced Operations and Maintenance (O&M) structures.

This includes the development of maintenance strategies, spare parts analysis and planning, critical spares identification, and the establishment of comprehensive preventive and corrective maintenance plans aligned to asset criticality, risk profiles, and service level requirements.

Control Room Readiness

Preparation and readiness support for control room operations across both local and centralised control environments.

This includes the deployment, training, certification, and validation of control room operators, ensuring full operational compliance, system familiarity, and performance readiness from day one.

ICT underpinning Tolling and Traffic Management Solutions

- Pioneer and technology leader in electronic toll collection.
- Unique experience in nation-wide toll systems.



Electronic toll collection.

Technology

- Microwave (DSRC)
- Satellite (GNSS)
- Video
- Mobile tolling
- eVignette

Applications

- Multi-lane free-flow (MLFF)
- Demand management
 - Congestion charging
 - Managed lanes (tolled)

Standards

- CEN and WAVE



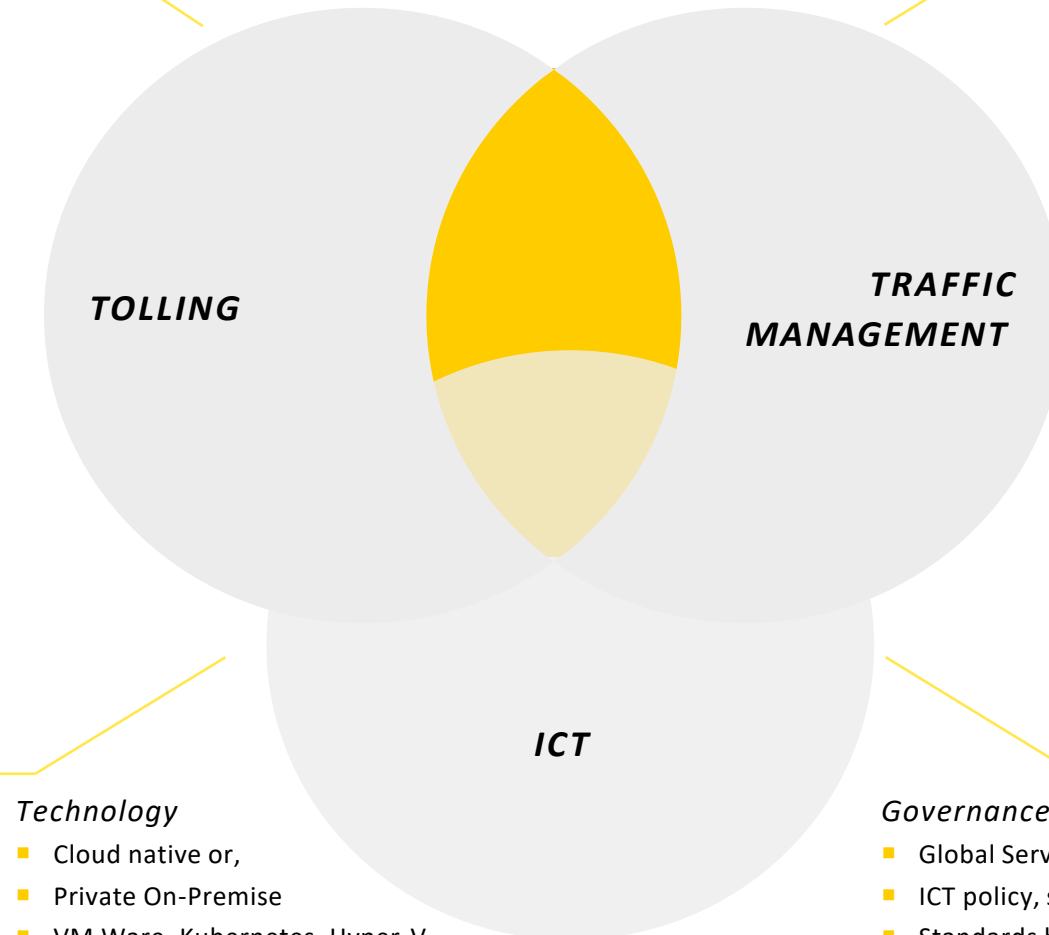
Plaza tolling.

E-tag lanes/shesha lanes (Scalability)



Tolling services.

- CCH/TCH
- Mobile App.
- Public Website



Technology

- Cloud native or,
- Private On-Premise
- VM Ware, Kubernetes, Hyper-V
- DBMS (Mongo, MS SQL, Oracle, etc)

Governance and Support

- Global Service Desk
- ICT policy, standard and regulatory compliance
- Standards based controls
- Best practices (ITIL-aligned) processes and procedure
- 24x7 Global IT support

Combines conventional traffic management with smart traffic solutions, demand management and data services.



Traffic management.

- Highway
- Tunnels/bridges
- Urban
- Corridors
- C-ITS / connected mobility



Demand management.

- Urban access management (non-charging)
- Managed lanes (non-charging)
- Cross-domain policy setter (CDPS)
- Mobility data platform (data driven traffic management)

CORE Information and Communication Technology (ICT) Services



Network and Security Services

Design, Implement, Configure and Manage IT networks to enable communication, data sharing, and application functionality with strong Cybersecurity and Risk Management protecting devices and networks from unauthorised access.

- LAN/WAN Services - Secure and reliable connectivity management, Internal and wide-area network, connectivity, Antivirus/EDR, intrusion detections and Firewall configurations, including design of Fibre networks.
- Network and Security Monitoring - Continuous monitoring of network infrastructure, Fault detection, Performance analytics, Alerts & reporting
- Internet & Remote Access - External connectivity services, includes Internet access, VPN services, Secure remote support & Access.



Datacentre Infrastructure & Platform Services

Provides the foundational technology environment, ensures the availability, performance, scalability, and resilience of computing resources across on-premises and cloud environments:

- Data Centre Services - Support and patching of hosted servers and core infrastructure, Physical servers, Virtualisation (VMware/Hyper-V) and Storage systems through 24x7 Local/Global technical support teams.
- Cloud Services - Public/private and hybrid cloud environments Offerings (IaaS, PaaS, SaaS), Cloud provisioning, Cost optimisation
- Backup & Disaster Recovery - Data protection and recovery Capabilities, Scheduled backups, Disaster recovery planning, Business continuity support

Application Services

Enabling users and business applications to perform tasks such as communication, data processing, and collaboration. Develop and implement usable features to people or business processes:

- Application Development & Maintenance - Custom app development and lifecycle support (Agile/DevOps) Bug fixes and patching or Enhancements
- Integration Services - System-to-system - integration Tools, API, Middleware platforms
- Enterprise Applications - Functional and technical support - Core business applications (CRM, ERP systems)



Database Management Services

A critical component of the overall ICT ecosystem, provides D&B, operation, and maintenance of database systems. Database provisioning, configuration, performance tuning, backup and recovery, patching, and capacity planning:

- Data Management - Data collection, storage, governance, quality of Services, Data governance and protection, Master data management
- Business Intelligence & Reporting - Real-time dashboards and reporting, Data analytics and dashboards Tools, Power BI, Reports for KPIs and insights
- Centralized data repositories - ETL processes and Historical data storage.



CORE ICT Support Services



Service Management & Support

Accountable for service delivery and performance, Operational management and reporting as well as management of Technical Teams that do delivery and support including:

- *All CORE ICT services are supported 24x7 by a Global skilled support and Maintenance team following strict best practice (ITIL based) protocols and procedures covering the below:*
- *Incident Management - Restore services within SLA*
- *Request Fulfilment - Manage Standard service requests i.e. Access requests or Equipment provision*
- *Change Management - Ensure Controlled changes to IT systems (Types: Standard, Emergency, Normal)*
- *Asset Management - Management of IT assets*
- *Problem Management - Root cause analysis and prevention*
- *Continuous Improvement through Regular service reviews, SLA/KPI monitoring, Customer feedback*
- *Driving Process optimisation initiatives to support improved service Delivery and support.*



Global Service Desk

Staffed 24x7, Single Point of Contact (SPOC) and User interface with first-line support . Ensures that IT services are delivered efficiently, issues are resolved quickly, to ensure the infrastructure is supported and performs inline with Operational target and work effectively.

- Structured processes aligned with frameworks like ITIL, with Multi-channel access including:
 - Self-service portal
 - Email
 - Phone
- Providing User Support, Communication, and Guidance and troubleshooting assistance
- Keeps users informed about issue status and service updates, approach focused on service quality.
- Ensure timely Functional and Hierarchical escalations to ensure SLAs are met.

Tolling and Traffic Management Solutions

Tolling Solutions

Tolling remains the preferred way of funding **expensive transportation infrastructure investments** that are vital to support global economic growth. In addition, it helps fund the development of newer and more sustainable modes of transport. With a well-designed, fit-for-purpose tolling strategy, transportation agencies can both support their development plans while providing a **better experience** for road users.

Traffic Management Solutions

Traffic lights alone are no longer sufficient means of traffic management. The massive traffic volumes of today require **new political and technical approaches** that also take into account the responsible handling of environmental resources.

These approaches vary from country to country and from road to road - and our traffic management solutions can be adapted to any of them. **We create, supply, install and operate complete solutions and individual components** to upgrade and optimize existing systems



Urban



Highways



Bridges and
Tunnels - SCADA



Orchestrated
Connected
Corridor



Traffic
Intelligence



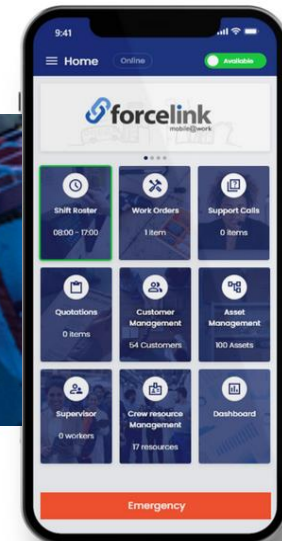
Traffic Demand
Management

Tolling and Traffic Management Solutions

RIMS Communication Plattform

The RIMS (Road Incident Management System) is a solution that improves the capturing of incident and crash data on roads, to improve mainly crash data, to be able to determine crash hot spots. The primary objective for the RIMS solution (Road Incident Management Systems) is to implement a common technology platform for communication, data capturing and real-time information dissemination for both Government and Private Companies. The solution uses Forcelink which is a Software as a Service (SaaS) to integrate the Customer/Citizen application into the Business initiative, with the Forcelink Web Back Office.

Additionally, the solution assists with the managing of interactions with mobile app users, making it much easier for those on the ground addressing the business challenges.



RIMS Deliverables

01

Decrease reaction time.

02

Decrease scene clearance time.

03

Collect accurate crash data.

04

Remove and prevent duplicate activations.

A Demo session can be arranged upon request.



Why Clients Choose Us



End-to-end accountability

A single, fully accountable partner managing the entire transition from legal close-out and labour relations to security, ICT, finance, and facilities eliminating fragmentation and execution risk.



Proven South African PPP expertise

Deep, local experience across PPP lifecycles, with practical insight into concession timelines, organised labour dynamics, asset verification, and complex data custody requirements.



Continuity by design

Transition strategies intentionally structured to safeguard uninterrupted public service delivery throughout the handover and stabilisation period.



Transparent, decision-ready governance

Robust oversight enabled by executive grade dashboards, clear readiness gates, and reporting frameworks aligned to regulatory and oversight committee requirements

Electronic Toll Collection Reference Project

Gauteng Open Road Tolling

Client: **SANRAL** (South African National Roads Agency Limited)

Commencement Date: **December 2013**

End Date: **April 2024**

Country: **South Africa**

Implemented ETC (Electronic Toll Collection) Project on highway in the Gauteng Province with 42 tolling gantries. (Traffic volumes made it impossible for boomed tolling.)

The solution was scaled by interfacing the e-tag lane on the traditional boomed tolling which improved Road User experience.

Implemented a Central Clearing House which processed about 80 million transactions per month.

Used an Active Tag and DSRC.



Employer Representative Reference Project

The Cross-Border Toll Road Project between Zambia and the DRC.

01

Client: **GED AFRICA**

Systems Contractor: **EGIS (French Company)**

Project Commenced **April 2025**

Go-Live Date: **April 2027**

04

Key Deliverable

Responsible for ensuring system quality, security, ICT resilience, and compliance with international standards.

02

Project Role

Kapsch is acting as the Employer's Representative, overseeing the complete lifecycle of the FOE systems supplied by EGIS.

05

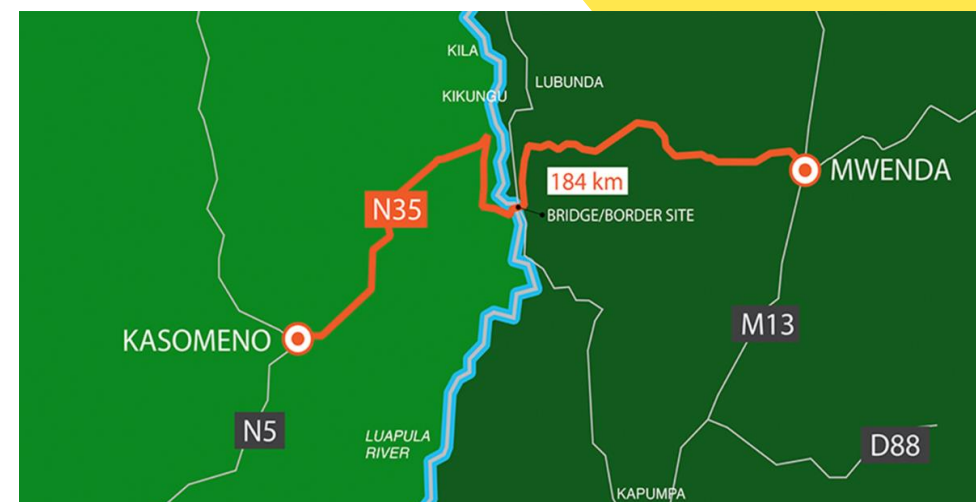
Value Proposition

Offers a turnkey solution that's scalable, secure, and locally adapted. We bring global expertise with local execution, ensuring high performance and transparent.

03

Scope Highlight

Our scope spans across critical infrastructure—toll plazas, weighbridges, border posts, and ITS. We ensure these systems are not only installed but integrated, tested, and ready for seamless operation.





African Region

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